

## Welcome to “Young Living: Launched”

“Young Living: Launched” was created out of a necessity for a strategic system to learn the Young Living business in a smart and simplistic way. This training system is not the only way to build a Young Living organization, but it is the culmination of years of trial, errors *and* success. The content of this training was pulled from wisdom gained by experts in the network marketing industry, hours and hours of reading, seminars, and builders ranging from new to Platinum level in Young Living. “Young Living: Launched” is intended to not only to provide training but also build a relationship with your coach. People live busy lives and distractions abound, but when trying to build a Young Living organization, it is important to work strategically and smart.

The network marketing model differs from corporate America in that you do not work for your upline, but with your upline. Your upline coaches are for your success, and are there to do the Young Living business with you. It will be important for you to stay in contact with your upline as you work through this system. Here are some other highly recommended tips to successfully use “Young Living: Launched”:

- Get a binder with at least 14 tabs
- Print out the documents & calendars
  - ◆ Each section gets (1) tab
  - ◆ You will need monthly and yearly calendars: <http://bit.ly/GoalCalendar>
- Fill out the calendar with the following dates of when you will:
  - ◆ Complete Each Section of the Training
  - ◆ Start the (3) Steps-to-Success (*if you choose this route*)
  - ◆ Host Your First Class
  - ◆ Teach Your First Class
  - ◆ Achieve Your Desired Ranks
- Bullets made with an arrow are “tips” or “points.” Bullets made with a square are action steps to take.
- Get Excited!!! Your life is about to be radically changed!!!

I wish you all the very best, and hope this training helps you contribute to the company wide vision of getting Young Living into every home around the world!

Warmly,  
Niccole Perez, Young Living Platinum

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